



The Ultimate Driving Machine



THE BMW 116d 5-DOOR SPORTS HATCH.

BMW BAR COUNCIL SALES - Q4 OFFERS.

BMW Select (PCP) Representative example: BMW 116d Sport 5-Door Sports Hatch with optional metallic paint.

Term of agreement	47 monthly payments	On the road cash price*	Customer deposit	ISSD discount	Total deposit	Total amount of credit	Option to purchase fee [^]	Optional final payment [^]	Total amount payable	Rate of interest	
48 months	£299.00	£26,422.00	£1,000.00	£5,891.05	£6,891.05	£19,530.95	£0.00	£8,163.13	£24,466.13	4.90% fixed	Representative 4.90% APR



Further finance based on a 48 month term and 8,000 annual mileage.

**BMW M140i Shadow Edition
5-Door Sports Hatch.**

BMW 218d Sport Gran Tourer.

BMW 420d Sport Coupe.

BMW 520d M Sport Saloon.

Monthly payment	£369.00
Customer Deposit	£1,000.00
ISSD Discount	£9,761.89
Total deposit	£10,761.89
On the road cash price*	£38,003.00
Optional final payment[^]	£13,873.61
4.9% APR	

Monthly payment	£339.00
Customer Deposit	£1,000.00
ISSD Discount	£7,060.98
Total deposit	£8,060.98
On the road cash price*	£31,053.00
Optional final payment[^]	£10,282.30
4.9% APR	

Monthly payment	£399.00
Customer Deposit	£1,000.00
ISSD Discount	£8,555.76
Total deposit	£9,555.76
On the road cash price*	£37,553.00
Optional final payment[^]	£10,709.65
1.9% APR	

Monthly payment	£399.00
Customer Deposit	£2,000.00
ISSD Discount	£9,325.16
Total deposit	£11,325.16
On the road cash price*	£41,753.00
Optional final payment[^]	£15,196.36
3.9% APR	

Excess mileage charge of 10.78p per mile.

Excess mileage charge of 7.79p per mile.

Excess mileage charge of 9.11p per mile.

Excess mileage charge of 11.29p per mile.

For more information on our offers or to chat to one of the Bar Council Sales Team please call 020 7514 8606 or visit barcouncil@bmw-issd.co.uk.

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Park Lane Ltd is a credit broker and not a lender.

Representative finance example is for a BMW 116d Sport 5-door Sports Hatch with optional metallic paint, with a contract mileage of 32,000 and excess mileage charge of 5.78p per mile. All finance applies to new vehicles ordered between 1 October and 31 December 2018 and registered by 31 March 2019 (subject to availability). Eligible customers only. *On the road cash price is based on manufacturer's recommended retail price and includes 3 year BMW Retailer Warranty, BMW. Emergency Service, 12 months' road fund licence, vehicle first registration fee, delivery, number plates and VAT. ^Optional final payment and option to purchase fee not payable if you opt to return the vehicle at the end of the agreement (vehicle condition, excess mileage and other charges may be payable). Finance available subject to credit acceptance to UK residents aged 18 or over. Guarantees and indemnities may be required. Terms and conditions apply. Offer may be varied, withdrawn or extended at any time. 'BMW Select' is a form of hire-purchase agreement provided by BMW Financial Services (GB) Limited, Summit ONE, Summit Avenue, Farnborough, Hampshire GU14 0FB. You will have a 14 day statutory right to withdraw from the agreement. Park Lane Ltd is part of BMW Group. Park Lane Ltd, commonly introduce customers to a selected panel of lenders including BMW Financial Services. We may receive commission or other benefits for introducing you to such lenders. This introduction does not amount to independent financial advice.



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BMW BAR COUNCIL SALES - Q4 OFFERS.

BMW Select (PCP) Representative example: BMW M4 Competition Package Coupe with optional M DCT Transmission.

Term of agreement	47 monthly payments	On the road cash price*	Customer deposit	ISSD discount	Total deposit	Total amount of credit	Option to purchase fee^	Optional final payment^	Total amount payable	Rate of interest	
48 months	£599.00	£67,589.00	£1,000.00	£13,199.69	£14,199.69	£53,389.31	£0.00	£25,236.31	£55,889.31	0.0% fixed	Representative 0.0% APR



Further finance based on a 48 month term and 8,000 annual mileage.

BMW 620d GT M Sport with optional M Sport Plus Pack.

BMW X1 sDrive18d M Sport with optional metallic paint.

BMW X2 xDrive20d M Sport.

BMW X5 xDrive30d M Sport.

Monthly payment	£489.00
Customer Deposit	£1,000.00
ISSD Discount	£11,921.62
Total deposit	£12,921.62
On the road cash price*	£52,883.00
Optional final payment^	£16,978.38
0.0% APR	

Monthly payment	£399.00
Customer Deposit	£1,000.00
ISSD Discount	£5,753.24
Total deposit	£6,753.24
On the road cash price*	£33,818.00
Optional final payment^	£11,277.14
3.9% APR	

Monthly payment	£399.00
Customer Deposit	£1,000.00
ISSD Discount	£6,005.52
Total deposit	£7,005.52
On the road cash price*	£38,418.00
Optional final payment^	£16,343.83
3.9% APR	

Monthly payment	£749.00
Customer Deposit	£1,000.00
ISSD Discount	£9,427.56
Total deposit	£10,427.56
On the road cash price*	£61,873.00
Optional final payment^	£25,141.50
5.9% APR	

Excess mileage charge of 14.46p per mile.

Excess mileage charge of 9.28p per mile.

Excess mileage charge of 13.49p per mile.

Excess mileage charge of 16.73p per mile.

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Representative finance example is for a BMW M4 Competition Package Coupe with optional M DCT Transmission with optional metallic paint, with a contract mileage of 32,000 and excess mileage charge of 19.79p per mile. All finance applies to new vehicles ordered between 1 October and 31 December 2018 and registered by 31 March 2019 (subject to availability). Eligible customers only. *On the road cash price is based on manufacturer's recommended retail price and includes 3 year BMW Retailer Warranty, BMW. Emergency Service, 12 months' road fund licence, vehicle first registration fee, delivery, number plates and VAT. ^Optional final payment and option to purchase fee not payable if you opt to return the vehicle at the end of the agreement (vehicle condition, excess mileage and other charges may be payable). Finance available subject to credit acceptance to UK residents aged 18 or over. Guarantees and indemnities may be required. Terms and conditions apply. Offer may be varied, withdrawn or extended at any time. 'BMW Select' is a form of hire-purchase agreement provided by BMW Financial Services (GB) Limited, Summit ONE, Summit Avenue, Farnborough, Hampshire GU14 0FB. You will have a 14 day statutory right to withdraw from the agreement. Park Lane Ltd is part of BMW Group. Park Lane Ltd, commonly introduce customers to a selected panel of lenders including BMW Financial Services. We may receive commission or other benefits for introducing you to such lenders. This introduction does not amount to independent financial advice.

MINI BAR COUNCIL Q4 OFFERS.



MINI Select Representative example: MINI Cooper Classic 5-Door Hatch with optional Comfort Plus Pack and metallic paint.

Term of agreement	48 months	Total amount of credit	£17,194.88
47 monthly payments	£249.00	Option to purchase fee	£0.00
On the road cash price*	£21,288.00	Optional final payment [^]	£6,879.85
Customer deposit	£1,000.00	Total amount payable	£19,582.85
ISSD Discount	£3,093.12	Rate of interest	2.9% fixed
Total deposit	£4,093.12	Representative 2.9% APR	

Further finance based on 48 month term and 8,000 annual mileage.



MINI Select Finance example: MINI Cooper Exclusive 5-Door Hatch with optional Comfort Plus Pack, Navigation Pack and metallic paint.

47 monthly payments	£279.00	Total Deposit	£4,999.11
Customer deposit	£1,000.00	On the road cash price [^]	£24,788.00
ISSD Discount	£3,999.11	Optional final payment [^]	£8,294.37
		2.9% APR	

Excess mileage charge of 4.88p per mile.

Further finance based on 48 month term and 8,000 annual mileage.



MINI Select Finance example: MINI Cooper S Sport 3-Door Hatch with optional Comfort Plus Pack, Navigation Pack and metallic paint.

47 monthly payments	£289.00	Total Deposit	£4,923.82
Customer deposit	£1,000.00	On the road cash price [^]	£26,528.00
ISSD Discount	£3,923.82	Optional final payment [^]	£9,831.66
		2.9% APR	

Excess mileage charge of 6.20p per mile.

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Representative example is for a MINI Select agreement for a MINI Cooper Classic 5-Door Hatch with optional Comfort Plus Pack and metallic paint, with a contract mileage of 8,000 miles and excess mileage charge of 5.42p per mile. Applies for new vehicles ordered between 1 October and 31 December 2018 and registered by 31 March 2019, (subject to availability). Eligible customers only. *On the road cash price is based on manufacturer's recommended retail price and includes 3 year MINI Retailer Warranty, MINI TLC 3 years/36,000 miles, MINI Emergency Service, 12 months' road fund licence, vehicle first registration fee, delivery, home delivery, number plates and VAT. ^Optional final payment not payable if you opt to return the vehicle at the end of the agreement (vehicle condition, excess mileage and other charges may be payable). Finance available subject to credit acceptance to UK residents aged 18 or over. Guarantees and indemnities may be required. Terms and conditions apply. Offer may be varied, withdrawn or extended at any time. 'MINI Select' is a form of hire-purchase agreement provided by MINI Financial Services, Summit ONE, Summit Avenue, Farnborough, Hampshire GU14 0FB. You will have a 14 day statutory right to withdraw from the agreement. Park Lane Ltd are part of BMW Group. Park Lane Ltd, commonly introduce customers to MINI Financial Services, for which we may receive payment if you enter into an agreement with them. This introduction does not amount to independent financial advice.

MINI BAR COUNCIL Q4 OFFERS.



MINI Select Representative example: MINI Cooper Classic Countryman with optional Comfort Plus Pack and metallic paint.

Term of agreement	48 months	Total amount of credit	£22,240.89
47 monthly payments	£289.00	Option to purchase fee	£0.00
On the road cash price*	£27,312.99	Optional final payment [^]	£10,545.50
Customer deposit	£1,000.00	Total amount payable	£25,128.50
ISSD Discount	£4,072.10	Rate of interest	2.9% fixed
Total deposit	£5,072.10	Representative 2.9% APR	

Further finance based on 48 month term and 8,000 annual mileage.

MINI Select Finance example: MINI Cooper Exclusive Clubman with optional Comfort Pack and metallic paint.

47 monthly payments	£299.00	Total Deposit	£5,033.56
Customer deposit	£1,000.00	On the road cash price [^]	£26,313.00
ISSD Discount	£4,033.56	Optional final payment [^]	£8,969.66
			2.9% APR

Excess mileage charge of 5.18p per mile.



Further finance based on 48 month term and 8,000 annual mileage.

MINI Select Finance example: MINI Cooper S Exclusive Convertible with optional Comfort Plus Pack, Convertible Pack, Navigation Pack and metallic paint.

47 monthly payments	£329.00	Total Deposit	£5,817.50
Customer deposit	£1,000.00	On the road cash price [^]	£30,013.00
ISSD Discount	£4,817.50	Optional final payment [^]	£10,745.24
			2.9% APR

Excess mileage charge of 6.35p per mile.



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